

EISNERAMPER

UNITE FOR HER

FINANCIAL STATEMENTS

JUNE 30, 2021 AND 2020



UNITE FOR HER

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Unite for HER

Report on the Financial Statements

We have audited the accompanying financial statements of Unite for HER, which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for each of the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Unite for HER as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for each of the years then ended in accordance with accounting principles generally accepted in the United States of America.



EISNERAMPER LLP
Philadelphia, Pennsylvania
September 28, 2021



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UNITE FOR HER

Statements of Financial Position

	June 30,	
	<u>2021</u>	<u>2020</u>
ASSETS		
Cash	\$ 2,395,175	\$ 2,055,562
Contributions receivable	37,459	19,408
Prepaid expenses	<u>17,391</u>	<u>18,573</u>
	<u>\$ 2,450,025</u>	<u>\$ 2,093,543</u>
LIABILITIES		
Accounts payable	\$ 20,395	\$ 38,097
Accrued expenses	641,283	651,082
Refundable advances	95,000	16,500
PPP loan payable	<u>138,230</u>	<u>138,230</u>
	894,908	843,909
Total liabilities		
NET ASSETS		
Without donor restrictions	<u>1,555,117</u>	<u>1,249,634</u>
	<u>\$ 2,450,025</u>	<u>\$ 2,093,543</u>

UNITE FOR HER

Statements of Activities and Changes in Net Assets

	Year Ended June 30,			
	2021		2020	
	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions
Revenue and support:				
Signature events - contributions	\$ 883,426	\$ -	\$ 1,338,863	\$ -
Signature events - value received by attendees	260,945	-	837,831	-
	<u>1,144,371</u>	<u>1,144,371</u>	<u>2,176,694</u>	<u>2,176,694</u>
Less direct costs for signature events	(131,038)	-	(585,737)	-
	<u>1,013,333</u>	<u>1,013,333</u>	<u>1,590,957</u>	<u>1,590,957</u>
Individual contributions	333,029	-	281,566	-
Grants and hospital contributions	588,104	-	656,365	-
National campaign contributions	129,771	-	-	-
In-kind contributions	483,082	-	751,699	-
HER Care Box revenue	23,736	-	77,904	-
Interest income	863	-	15,948	-
Net assets released from restriction	-	-	7,194	(7,194)
	<u>2,571,918</u>	<u>2,571,918</u>	<u>3,381,633</u>	<u>(7,194)</u>
Expenses:				
Program services - outreach and education	1,884,305	-	2,463,644	-
Management and general	99,001	-	87,025	-
Fundraising	422,264	-	541,265	-
	<u>2,405,570</u>	<u>2,405,570</u>	<u>3,091,934</u>	<u>3,091,934</u>
Other income:				
Gain on forgiveness of PPP loan	139,135	-	-	-
	<u>305,483</u>	<u>305,483</u>	<u>289,699</u>	<u>(7,194)</u>
Change in net assets	<u>1,249,634</u>	<u>-</u>	<u>959,935</u>	<u>7,194</u>
Net assets at beginning of year				
	<u>\$ 1,555,117</u>	<u>\$ -</u>	<u>\$ 1,249,634</u>	<u>\$ -</u>
Net assets at end of year				
				<u>\$ 1,249,634</u>

See notes to financial statements

UNITE FOR HER

Statement of Functional Expenses Year Ended June 30, 2021

	<u>Program Services</u>	<u>Supporting Services</u>		<u>Total</u>
	<u>Outreach and Education</u>	<u>Management and General</u>	<u>Fundraising</u>	
Wages, payroll taxes and benefits	\$ 523,038	\$ 67,489	\$ 253,083	\$ 843,610
Marketing and communications	15,018	-	16,439	31,457
Professional fees	11,476	1,481	5,553	18,510
Other	39,068	7,445	38,756	85,269
HER Care Box	18,011	-	-	18,011
Occupancy	22,927	2,636	10,583	36,146
Wellness day materials	87,668	-	-	87,668
Passports	801,817	-	-	801,817
In-kind donations:				
Materials	297,827	-	55,850	353,677
Services	67,455	19,950	42,000	129,405
Total expenses included in the expense section on the statements of activities and changes in net assets	<u>1,884,305</u>	<u>99,001</u>	<u>422,264</u>	<u>2,405,570</u>
Plus expenses included with revenue on the statements of activities and changes in net assets:				
Prizes and give aways	-	-	45,283	45,283
Professional fees	-	-	27,227	27,227
Merchandise and marketing	-	-	19,091	19,091
Other	-	-	39,437	39,437
	<u>-</u>	<u>-</u>	<u>131,038</u>	<u>131,038</u>
Total expenses	<u>\$ 1,884,305</u>	<u>\$ 99,001</u>	<u>\$ 553,302</u>	<u>\$ 2,536,608</u>

UNITE FOR HER

Statement of Functional Expenses Year Ended June 30, 2020

	Program Services	Supporting Services		Total
	Outreach and Education	Management and General	Fundraising	
Wages, payroll taxes and benefits	\$ 522,830	\$57,184	\$ 236,907	\$ 816,921
Marketing and communications	10,459	331	18,040	28,830
Professional fees	10,485	1,147	4,751	16,383
Other	46,155	13,212	41,374	100,741
HER Care Box	38,271	-	-	38,271
Occupancy	21,610	2,151	9,513	33,274
Wellness day materials	116,940	-	-	116,940
Passports	1,188,875	-	-	1,188,875
In-kind donations:				
Materials	448,619	-	181,998	630,617
Services	59,400	13,000	20,000	92,400
Facilities	-	-	28,682	28,682
Total expenses included in the expense section on the statements of activities and changes in net assets	<u>2,463,644</u>	<u>87,025</u>	<u>541,265</u>	<u>3,091,934</u>
Plus expenses included with revenue on the statements of activities and changes in net assets:				
Venue and equipment	-	-	183,001	183,001
Prizes and give aways	-	-	82,800	82,800
Professional fees	-	-	90,162	90,162
Merchandise and marketing	-	-	93,120	93,120
Other	-	-	136,654	136,654
	<u>-</u>	<u>-</u>	<u>585,737</u>	<u>585,737</u>
Total expenses	<u>\$ 2,463,644</u>	<u>\$87,025</u>	<u>\$ 1,127,002</u>	<u>\$ 3,677,671</u>

UNITE FOR HER

Statements of Cash Flows

	Year Ended June 30,	
	<u>2021</u>	<u>2020</u>
Cash flows from operating activities:		
Change in net assets	\$ 305,483	\$ 282,505
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Gain on forgiveness of PPP loan	(139,135)	-
Changes in assets and liabilities:		
Contributions receivable	(18,051)	(11,213)
Prepaid expenses	1,182	(10,760)
Accounts payable	(17,702)	8,183
Accrued expenses	(8,894)	13,330
Deferred revenue	78,500	6,500
	<u>201,383</u>	<u>288,545</u>
Net cash provided by operating activities	201,383	288,545
Cash flows from financing activities:		
Proceeds from PPP loan	<u>138,230</u>	<u>138,230</u>
Net increase in cash	339,613	426,775
Cash at beginning of year	<u>2,055,562</u>	<u>1,628,787</u>
Cash at end of year	<u>\$ 2,395,175</u>	<u>\$ 2,055,562</u>

UNITE FOR HER

Notes to Financial Statements June 30, 2021 and 2020

NOTE A - DESCRIPTION OF ORGANIZATION

Unite for HER (the "Organization") is a national nonprofit, incorporated in Pennsylvania, whose mission is to enrich the health and well-being of those diagnosed with breast and ovarian cancers by funding and delivering integrative therapies. Research and science-based, integrative therapies are shown to support patients' ability to adhere to their medical treatment plan and improve their quality of life. In addition to supporting lasting changes in overall wellness, participants in the Organization's Wellness Program report experiencing a reduction in side effects from medical treatments, a reduction in stress, and an improvement in emotional well-being.

The Organization receives support through corporate sponsorship, contributions, grants and Signature events.

The Organization also generates revenue and spreads awareness for its program via HER care boxes, a self-care package that anyone in the nation can receive as a gift from a loved one. It is Unite for HER's "mission in a box" allowing women affected by breast and ovarian cancer to receive resources and education that promote healing and the use of complementary therapies for their overall health and wellness. This program allows Unite for HER to spread its mission and outreach throughout the nation by sending the "gift of care and love" in a box.

Beginning in March of 2020, Unite for HER shifted its education and wellness program to a new virtual model, Unite for HER @ Home, in order to continue serving those in need during the coronavirus ("COVID-19") outbreak. Under this new model, Unite for HER has:

- made available one-on-one private virtual integrative therapy sessions via an online digital platform which delivered 11,875 sessions during the 2021 fiscal year;
- executed 20 Virtual Wellness Day Conference Programs reaching 37 states; and;
- delivered, via the HER care box program, resources and therapies directly to the comfort of the homes of 1,542 newly diagnosed women and 439 women living with metastatic breast cancer or recurrent ovarian cancer.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements of the Organization have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") as applicable to not-for-profit organizations.

[1] Classification of net assets:

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor-imposed (or certain grantor-imposed) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Net assets with donor restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. The Organization reports contributions with donor restrictions as support without donor restrictions if the restrictions are met in the same reporting period in which the contributions are received. There were no net assets with donor restrictions for either of the years ended June 30, 2021 and 2020.

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Notes to Financial Statements June 30, 2021 and 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[2] Contributions receivable:

Contributions receivable are stated at the amount management expects to collect from outstanding balances. An allowance for uncollectible contributions receivable is provided based upon management's judgment, including such factors as prior collection history and type of contribution. All balances are expected to be collected; therefore, no allowance has been recorded.

Contributions to be received after one year are discounted at a rate commensurate with the risk involved. All balances are expected to be collected before June 30, 2022; therefore, no discount has been recorded.

[3] Paycheck Protection Program:

There are two acceptable methods for accounting for Paycheck Protection Program ("PPP") proceeds received under the Coronavirus Aid, Relief, and Economic Security Act ("CARES" Act). Entities can elect to treat the PPP proceeds received as a loan or as a conditional contribution. The Organization has elected to account for the PPP proceeds as a loan payable. Loan forgiveness will be recognized when the conditions for loan forgiveness are met and the forgiveness amount is formally approved by the bank and the U.S. Small Business Administration ("SBA"). The Organization received two separate PPP loans which are more fully described in Note E.

[4] Revenue recognition:

In May 2014, Financial Accounting Standards Board ("FASB") issued Accounting Standards Codification ("ASC") 606, *Revenue from Contracts with Customers*, which provides a five-step analysis of contracts to determine when and how revenue is recognized and replaced most existing revenue recognition guidance in U.S. GAAP. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity received or expects to receive. ASC 606 is effective for annual reporting periods beginning after December 15, 2019. The Organization adopted ASC 606 with a date of initial application of July 1, 2020.

The Organization adopted ASC 606 using the modified retrospective method, recognizing the cumulative effect of initially applying the new guidance as an adjustment to the opening net asset balance as of July 1, 2020.

As part of the adoption of ASC 606, the Organization elected to use the following transition practical expedients: (1) all contract modifications that occurred prior to the date of initial application when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price have been reflected in the aggregate; and (2) ASC 606 was applied only to contracts that were not completed at the initial date of adoption. Because contract modifications are minimal, there is not a significant impact as a result of electing these practical expedients. There were no significant changes that resulted from adoption and, therefore, there was no adjustment to the net asset balance on the date of adoption. The Organization does not expect the adoption of the new revenue standard to have a material impact on its statement of activities and changes in net assets on an ongoing basis.

Signature events and HER care boxes

The Organization earns revenue from contracts with customers through HER care box sales and special events.

For periods commencing on July 1, 2020, revenue related to signature events and HER care boxes is recognized when or as the performance obligations in each contract are satisfied for the amount of consideration the Organization expects to be entitled to receive for the related service or product.

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Notes to Financial Statements June 30, 2021 and 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[4] Revenue recognition: (continued)

Signature events and HER care boxes (continued)

Signature event revenue is bifurcated into an exchange transaction component and a contribution component. The exchange transaction component is considered to be the fair market value of the event received by an attendee. The transaction price is the fair market value which is estimated by management for each event based on an analysis of the benefits received by the attendee. Revenue is recognized at the point in time when the event takes place as that is when the Organization's sole obligation to perform is satisfied. The contribution component is considered to be the amount over and above the fair market value for which the attendee does not receive commensurate value. Revenue is recognized when the event takes place as the occurrence of the event is considered to be a barrier and there is a right of return if the event does not occur. Payments for signature events are generally required to be made when registration for the event occurs or sponsorships are made.

For HER care boxes, the sole performance obligation is the delivery of the box to the customer. The transaction price is the amount stipulated on the website at the time of purchase. Revenue is recognized at the point in time when the box is transferred to the customer as that is when the performance obligation is satisfied. Product returns are historically minimal so no allowance has been recorded for potential returns. Payments for HER care boxes are generally required to be made at the time of purchase.

There were no contract assets or liabilities for signature events or HER care boxes as of either June 30, 2021 or 2020.

Contributions, grants and campaigns

Contributions and grants, including unconditional promises to give, are recorded as net assets without donor restrictions and net assets with donor restrictions support, depending on the existence and/or nature of any donor restrictions. Contributions, including unconditional promises to give, are recorded at the time they are received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

Refundable advances is comprised of grants received to host Wellness days. These grants are conditional on the Wellness days taking place and will be recognized as revenue when the Wellness days occur.

Contributed facilities, materials and services

The Organization receives contributed facilities, materials and services. Contributed facilities and materials are recorded at their estimated fair values. Contributed facilities include the cost of venues used for Signature events and amounted to \$-0- and \$28,682 for the years ended June 30, 2021 and 2020, respectively. Contributed materials include items to support Wellness days and Signature events and for use in HER Care Boxes which amounted to \$353,677 and \$630,617 for the years ended June 30, 2021 and 2020, respectively.

The contributions of services are recognized if the services received: (a) create or enhance nonfinancial assets, or (b) require specialized skills that are provided by individuals possessing those skills and would typically be purchased if not provided by donation. Contributed services are recorded at the fair value of the services received if they meet the above criteria. Contributed services include costs for accounting services and professional services provided to Wellness days and Signature events which amounted to \$129,405 and \$92,400 for the years ended June 30, 2021 and 2020, respectively.

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Notes to Financial Statements June 30, 2021 and 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[4] Revenue recognition: (continued)

Contributed facilities, materials and services (continued)

Contributed goods and services are reflected as revenue in the accompanying statements of activities and changes in net assets. The related offsetting expense is recorded in the same amount on the statements of activities and changes in net assets. In addition to those included above, the Organization receives hundreds of hours of donated services from unpaid volunteers who assist to advance the Organization's programs and objectives. These services do not meet the criteria for recognition as contributed services and therefore are not included in the accompanying financial statements.

[5] Functional allocation of expenses:

Directly identifiable expenses are charged to program services, management and general, and fundraising. Expenses related to more than one function including wages, payroll taxes and benefits, marketing and communication, professional fees, other, and occupancy are allocated among the functions based on estimated levels of employee effort, vendor effort or use associated with each function.

[6] Use of estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

[7] Federal tax status:

The Organization is classified by the Internal Revenue Service as an organization described under Section 501(c)(3) of the Internal Revenue Code ("Code") and is exempt from federal and state income taxes under Section 501(a) of the Code.

U.S. GAAP requires management to evaluate tax positions taken and recognize a tax liability, if the Organization has taken an uncertain tax position that more likely than not would not be sustained upon examination by a government authority. Management has analyzed the tax positions taken by the Organization and has concluded that as of June 30, 2021 and 2020, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements.

The Organization recognizes accrued interest and penalties associated with uncertain tax positions, if any. There were no income tax related interest and penalties recorded for either of the years ended June 30, 2021 or 2020.

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Notes to Financial Statements June 30, 2021 and 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[8] Upcoming accounting pronouncement:

In September 2020, FASB issued ASU 2020-07, *Not-For-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts-in-kind. Under the new standard's requirements, gifts-in-kind are to be presented as a separate line item, instead of remaining grouped among contributions of cash or other financial assets, on the statement of activities. The ASU requires the new standard to be applied retrospectively, with amendments taking effect for annual reporting periods beginning after June 15, 2021. The ASU does allow for early adoption. Management is currently evaluating the effect that this new guidance will have on its financial statements and related disclosures.

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*. This standard requires entities that lease assets to recognize on the statements of financial position the assets and liabilities for the rights and obligations created by those leases. ASU 2016-02 will be effective for nonpublic entities for fiscal years beginning after December 15, 2021, with early adoption permitted. The guidance is required to be applied by the modified retrospective transition approach. Management is currently evaluating the effect that this new guidance will have on its financial statements and related disclosures.

[9] Reclassification:

Certain amounts in the 2020 financial statements have been reclassified to conform to the current year presentation.

NOTE C - LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the statements of financial position date, comprise the following as of June 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Financial assets:		
Cash	\$ 2,395,175	\$ 2,055,562
Contributions receivable	<u>37,459</u>	<u>19,408</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 2,432,634</u>	<u>\$ 2,074,970</u>

General expenditures include program services expenses, management and general expenses, and fundraising expenses expected to be paid in the subsequent year.

As part of the Organization's liquidity management plan, the Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization holds cash in excess of daily requirements in an interest-bearing deposit account.

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Notes to Financial Statements June 30, 2021 and 2020

NOTE D - CONCENTRATIONS OF CREDIT RISK

The Organization maintains its cash balances in financial institutions with insurance provided by the Federal Deposit Insurance Corporation. At times, these accounts may exceed the insurable limits. Management does not believe there is a significant credit risk with these institutions.

NOTE E - PPP LOAN PAYABLE

On May 1, 2020, the Organization received a \$138,230 loan pursuant to the CARES Act PPP. Neither principle nor interest was due for a six-month deferral period through October 2020, at which time monthly payments of principal and interest would commence. All unpaid principal and interest would be due at maturity in May 2022. The loan of \$138,230 and all accrued interest totaling \$905 were forgiven in full on December 28, 2020 and are included as gain on forgiveness of PPP loan on the statements of activities and changes in net assets.

On February 14, 2021, the Organization received a second loan for \$138,230 pursuant to the CARES Act PPP. Neither principle nor interest is due until the earlier of the determination of loan forgiveness, if forgiveness is denied, or ten months after the end of the forgiveness period which is expected to be June 2022. If forgiveness has been applied for but not approved by June 2022, the deferral period is to be extended until such time as the forgiveness application is either approved or denied. If the loan forgiveness is either denied or not applied for, monthly payments of principal and interest would commence with all outstanding principal and interest due at maturity in February 2026.

Scheduled future principal maturities of the PPP loan payable as of June 30, 2021 are as follows:

<u>Year Ending June 30,</u>	
2022	\$ -
2023	37,704
2024	37,704
2025	37,704
2026	<u>25,118</u>
	<u>\$ 138,230</u>

Interest expense on the PPP loans amounted to \$1,178 and \$208 for the years ended June 30, 2021 and 2020, respectively. Accrued interest on the PPP loans amounted to \$481 and \$208 as of June 30, 2021 and 2020, respectively. Accrued interest is included under accrued expenses on the statements of financial position and interest expense is included under other on the statements of functional expenses.

NOTE F - SIGNATURE EVENTS

Unite for HER executes and delivers several fundraising events each year to support and fund its programs. The most lucrative of the five Signature events is the annual Pink Invitational, a three-day gymnastics competition held at the Pennsylvania Convention Center in Philadelphia, Pennsylvania. The event is a United States Gymnastics Association-sanctioned Junior Olympics meet where athletes compete while supporting breast cancer initiatives and learning about lifelong wellness. This event requires expenditures related to holding a meet of such enormous scale, one of the largest in the nation, including venue, judges' fees and competition awards. Such costs are offset by registration and admission fees, sponsorships and other donations. All events were held virtually during fiscal year 2021 in response to the COVID-19 pandemic

UNITE FOR HER

Notes to Financial Statements June 30, 2021 and 2020

NOTE F - SIGNATURE EVENTS (CONTINUED)

Bloom, the 5K, Harvest and Students Unite for HER, the other four Signature events, receive revenues primarily in the form of contributions and sponsorships.

Revenues and expenditures for the Pink Invitational and other Signature events for the years ended June 30, 2021 and 2020 are as follows:

	Year Ended June 30, 2021		
	<u>Revenues</u>	<u>Expenditures</u>	<u>Net</u>
Pink Invitational	\$ 383,572	\$ 88,092	\$ 295,480
Other Signature events	<u>760,799</u>	<u>42,946</u>	<u>717,853</u>
	<u>\$ 1,144,371</u>	<u>\$ 131,038</u>	<u>\$ 1,013,333</u>

	Year Ended June 30, 2020		
	<u>Revenues</u>	<u>Expenditures</u>	<u>Net</u>
Pink Invitational	\$ 1,191,574	\$ 475,403	\$ 716,171
Other Signature events	<u>985,120</u>	<u>110,334</u>	<u>874,786</u>
	<u>\$ 2,176,694</u>	<u>\$ 585,737</u>	<u>\$ 1,590,957</u>

NOTE G - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions of \$-0- and \$7,194 were released to support outreach and education during the years ended June 30, 2021 and 2020, respectively.

NOTE H - LEASE AGREEMENTS

The Organization leases office space under an operating lease agreement which requires monthly payments of \$2,350 and expires in October 2021.

Future minimum lease obligations for the office space under this noncancelable operating lease for the year ending June 30, 2022 are \$9,400.

Total rent expense reported under this lease amounted to \$28,200 and \$27,525 for the years ended June 30, 2021 and 2020, respectively.

UNITE FOR HER

Notes to Financial Statements June 30, 2021 and 2020

NOTE I - RISKS AND UNCERTAINTIES

The Organization experienced a decline in revenues as a result of the COVID-19 pandemic that was offset by a corresponding decrease in expenses. The extent of the impact and effects of the outbreak of COVID-19 on the operating and financial performance of the Organization will depend on the duration and spread of the virus.

NOTE J - SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through September 28, 2021, which is the date the financial statements were available to be issued, and determined that there are no other items to disclose.