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Vice President of Development and Corporate Relationships Full Time with 15+ years-experience

Unite for HER began as an all-volunteer nonprofit organization in 2009 and has grown to support more than 10,000 breast and ovarian cancer patients with 85,000 integrative therapies in the last 12 years. Renowned for delivering a comprehensive wellness and integrative care program, Unite for HER is regarded as the ‘gold standard’ in supportive cancer care by medical and business leaders. Our small team is known for its collaborative culture, commitment to core values, and high touch initiative and approach.

Over the last year, Unite for HER has grown into a vibrant national organization, innovating through the pandemic without compromising our hands-on approach. Unite for HER seeks a leader in development that will impact our capacity to serve nationwide, ensuring that no woman or man is left behind.

The Vice President of Development and Corporate Relationships will report directly to the CEO and work closely with the development staff to create and carry out Unite for HER’s development initiatives as they align with the strategic plan and national outreach programming. This role requires extensive executive level and management experience, as well as experience with national corporate partnerships, event sponsorship, major donor strategy, and donor management.

A successful candidate is compassionate, committed to women’s health issues, highly organized, flexible, and results driven.

Essential Roles and Responsibilities are but not limited to:

- Experience generating \$5 million+ in annual revenue
- Retain and acquire new corporate sponsorships and grants, increasing revenue for national outreach programs.
- Identify and secure new strategic partners
- Increase and cultivate individual major gift, recurring gift, and planned giving programs
- Manage donor relationships, securing individual donors and deepening relationships with current donors and partners
- Manage donor communications in coordination with Director of Communications, including annual direct mail campaigns, annual report, and more.
- Manage reporting for grants and partnerships; file all progress reports with a long-term relationship- management approach.
- Develop and manage budget and as a part of the senior leadership team
- Lead development committee, working directly with the Development Board Chair and development staff through quarterly meetings
- Areas of national focus include but not limited to: Pharmaceutical partnerships, Ovarian Cancer, Breast Cancer, Metastatic Breast Cancer, Health Inequities and Breast Cancer Disparities, Hispanic Programming, Nutrition, national grants.

Background/Skills:

- 15+ years experience in development, nonprofit fundraising, or related field
- Prior Management experience
- Programmatic Proposal Creation and Grant Writing Experience
- Exceptional communication and presentation skills
- Previous experience with CRM - Donor Management Programs; Salsa and Donor Search experience a plus.

This role is based in West Chester, PA, and applicants must live in the Greater Philadelphia region. Please submit your letter of intent and resume to Sue Weldon at sweldon@uniteforher.org.

The expected base salary range for this position is \$120,000-\$170,000.